

<Reference for FY2010 (The 145th Fiscal Year) > [Consolidated]

10 May 2011
SUZUKI MOTOR CORPORATION
(Billion yen)

		FY2009			FY2010			
		April 2009 - March 2010 (144th)			April 2010 - March 2011 (145th)			
Net Sales		2,469.1	(-17.8%)		2,608.2	(+5.6%)		
	Domestic Sales	952.6	(-1.3%)		937.4	(-1.6%)		
	Overseas Sales	1,516.5	(-25.6%)		1,670.8	(+10.2%)		
Operating Income <Ratio>		79.4	(+3.2%)	<3.2%>	106.9	(+34.7%)	<4.1%>	
Ordinary Income <Ratio>		93.8	(+17.8%)	<3.8%>	122.5	(+30.5%)	<4.7%>	
Net Income <Ratio>		28.9	(+5.4%)	<1.2%>	45.2	(+56.2%)	<1.7%>	
General View		Higher earnings on lower sales			Higher earnings on higher sales			
Factors of change in Operating Income	Factors of Increase	Decrease of expenses		+96.2	Cost reduction		+35.5	
		Cost reduction		+17.2	Change in sales, model mix		+25.3	
		Decrease of R&D expenses		+6.2	Decrease of R&D expenses		+4.7	
		Total		+119.6	Total		+68.9	
	Factors of Decrease	Change in sales, model mix		-69.6	Effect of ForEX rates		-28.3	
		Effect of ForEX rates		-46.9	Increase of expenses		-13.1	
Increase of depreciation		-0.6	Total		-41.4			
Foreign Exchange Rates		93 Yen/US\$ 131 Yen/EURO			86 Yen/US\$ 113 Yen/EURO			
Capital Expenditures		120.2			130.3			
Depreciation		141.8			138.4			
R&D Expenses		108.8			104.1			
Interest-bearing Debt balance		547.0			484.6			
Cash Flows	Operating Activities		326.4			226.5		
	Investing Activities		-282.3			-87.4		
	Financing Activities		103.4			-75.0		
	Cash and Cash Equivalents		583.5			631.9		
Operating results by Business	M/C	Sales		262.9	(-42.1%)		257.7	(-2.0%)
		Operating Income <Ratio>		-21.1	(-)	< - >	-10.8	(-)
	A/M	Sales		2,184.0	(-13.5%)		2,323.0	(+6.4%)
		Operating Income <Ratio>		90.6	(+31.2%)	<4.1%>	108.5	(+19.8%)
	M/P	Sales		45.4	(-31.9%)		48.6	(+7.1%)
		Operating Income <Ratio>		5.3	(-42.5%)	<11.7%>	6.7	(+26.2%)
	F/S	Sales		79.6	(+1.1%)		61.1	(-23.2%)
		Operating Income <Ratio>		3.8	(-4.5%)	<4.8%>	3.0	(-21.3%)
Operating results by Geographical Areas	Japan	Sales		1,488.5	(-18.4%)		1,572.4	(+5.6%)
		Operating Income <Ratio>		34.1	(+18.6%)	<2.3%>	53.2	(+55.8%)
	Europe	Sales		423.5	(-31.5%)		333.0	(-21.4%)
		Operating Income <Ratio>		4.6	(+46.8%)	<1.1%>	0.4	(-91.1%)
	N.A.	Sales		128.9	(-42.9%)		97.4	(-24.4%)
		Operating Income <Ratio>		-11.6	(-)	< - >	-2.2	(-)
	Asia	Sales		780.6	(+3.7%)		948.6	(+21.5%)
		Operating Income <Ratio>		56.2	(+59.0%)	<7.2%>	46.9	(-16.5%)
	Others	Sales		67.4	(-24.9%)		75.2	(+11.4%)
		Operating Income <Ratio>		1.2	(-30.0%)	<1.8%>	3.7	(+200.0%)
	Number of Consolidated Subsidiaries		138			138		
	Number of Affiliates with Application of Equity Method		35			38		
Number of Employees		51,503			52,731			

[M/C: Motorcycle A/M: Automobile M/P: Marine and Power products, etc. F/S: Financial Services N.A: North America]

*Forecasts for the next fiscal year are undecided because the Company is currently unable to reasonably calculate an impact of the Great East Japan Earthquake on our operating results.

<Reference for FY2010 (The 145th Fiscal Year) > [Units (Production & Sales)]

10 May 2011

SUZUKI MOTOR CORPORATION

(Thousand units)

<Motorcycle & ATV>		FY2009		FY2010	
		April 2009 - March 2010 (144th)		April 2010 - March 2011 (145th)	
Domestic	Domestic	50	(- 37.7 %)	46	(- 7.9 %)
	Export	112	(- 51.7 %)	139	(+ 24.3 %)
Domestic production		162	(- 48.1 %)	185	(+ 14.3 %)
	(of which ATV)	10	(- 70.7 %)	12	(+ 27.7 %)
Overseas production	Europe	20	(- 37.3 %)	14	(- 30.2 %)
	North America	3	(- 75.3 %)	7	(+ 145.7 %)
	Asia	2,545	(- 1.0 %)	2,334	(- 8.3 %)
	Others	175	(- 53.9 %)	195	(+ 11.7 %)
Overseas production		2,743	(- 8.4 %)	2,550	(- 7.0 %)
	(of which ATV)	5	(- 72.3 %)	9	(+ 83.5 %)
Production Total		2,904	(- 12.1 %)	2,735	(- 5.8 %)
	(of which ATV)	15	(- 71.3 %)	22	(+ 46.8 %)
Domestic sales		78	(- 39.1 %)	79	(+ 0.5 %)
Overseas sales	Europe	104	(- 30.9 %)	81	(- 21.8 %)
	North America	79	(- 49.4 %)	50	(- 36.3 %)
	Asia	2,481	(+ 2.5 %)	2,160	(- 12.9 %)
	Others	277	(- 44.1 %)	325	(+ 17.2 %)
Overseas sales		2,941	(- 8.7 %)	2,616	(- 11.0 %)
Sales Total		3,019	(- 9.9 %)	2,695	(- 10.7 %)
	(of which ATV)	38	(- 42.4 %)	23	(- 38.5 %)

<Automobile>		FY2009		FY2010	
		April 2009 - March 2010 (144th)		April 2010 - March 2011 (145th)	
Domestic production	Mini vehicle	545	(- 7.8 %)	513	(- 5.7 %)
	Registered vehicle	58	(- 27.3 %)	63	(+ 9.4 %)
	Export	219	(- 33.8 %)	259	(+ 18.2 %)
	OEM	138	(- 0.6 %)	159	(+ 15.2 %)
Domestic production		959	(- 15.8 %)	994	(+ 3.7 %)
Overseas production	Europe	180	(- 30.9 %)	164	(- 9.1 %)
	Asia	1,406	(+ 29.3 %)	1,720	(+ 22.3 %)
Overseas production		1,586	(+ 17.1 %)	1,884	(+ 18.8 %)
Production Total		2,545	(+ 2.1 %)	2,878	(+ 13.1 %)
Domestic sales	Mini vehicle	554	(- 4.3 %)	521	(- 6.1 %)
	Registered vehicle	67	(- 21.4 %)	68	(+ 0.7 %)
Domestic sales		622	(- 6.5 %)	588	(- 5.4 %)
Overseas sales	Europe	281	(- 6.7 %)	243	(- 13.6 %)
	North America	41	(- 51.6 %)	33	(- 19.5 %)
	Asia	1,272	(+ 18.0 %)	1,625	(+ 27.8 %)
	Others	135	(- 23.5 %)	153	(+ 13.3 %)
Overseas sales		1,729	(+ 5.4 %)	2,053	(+ 18.8 %)
Sales Total		2,350	(+ 2.0 %)	2,642	(+ 12.4 %)

* Domestic production: CBU + CKD. Overseas production: Units completed at overseas factories.

* Automobiles sales are SUZUKI brand vehicles. However, domestic sales include CHEVROLET brand vehicles as well.

* Overseas sales of FY2010 include forecast in part.

<Reference for FY2010 (The 145th Fiscal Year) > [Non-consolidated]

10 May 2011
SUZUKI MOTOR CORPORATION
(Billion yen)

		FY2009		FY2010		
		April 2009 - March 2010 (144th)		April 2010 - March 2011 (145th)		
Net Sales		1,286.6	(-23.7%)	1,409.2	(+9.5%)	
	Domestic Sales	750.7	(-9.3%)	774.2	(+3.1%)	
	Overseas Sales	535.9	(-37.6%)	635.0	(+18.5%)	
Operating Income <Ratio>		12.0	(+5.1%) <0.9%>	27.9	(+132.3%) <2.0%>	
Ordinary Income <Ratio>		12.1	(+192.1%) <0.9%>	32.0	(+165.2%) <2.3%>	
Net Income <Ratio>		7.1	(+115.6%) <0.6%>	10.8	(+52.9%) <0.8%>	
General View		Higher earnings on lower sales		Higher earnings on higher sales		
Factors of change in Operating Income	Factors of Increase	Decrease of expenses	+69.9	Change in sales, model mix	+50.3	
		Decrease of R&D expenses	+17.1	Cost reduction	+11.5	
		Cost reduction	+2.4	Decrease of depreciation	+11.0	
		Decrease of depreciation	+0.6	Decrease of R&D expenses	+7.1	
		Total	+90.0	Total	+79.9	
	Factors of Decrease	Change in sales, model mix	-63.3	Increase of expenses	-42.3	
		Effect of ForEX rates	-26.1	Effect of ForEX rates	-21.7	
		Total	-89.4	Total	-64.0	
	Foreign Exchange Rates		93 Yen/US\$ 130 Yen/EURO		85 Yen/US\$ 113 Yen/EURO	
	Capital Expenditures		54.1		42.0	
Depreciation		72.3		61.3		
R&D Expenses		94.4		87.3		
Interest-bearing Debt balance		409.3		377.9		
Cash Dividends per Share	Interim	5 Yen/Share		6 Yen/Share		
	Year-end	7 Yen/Share		7 Yen/Share (Plan)		
	Annual	12 Yen/Share		13 Yen/Share (Plan)		