<Reference for FY2009 (The 144th Fiscal Year)> [Consolidated]

10 May 2010 SUZUKI MOTOR CORPORATION

										(B	illion yen)
			FY2008			FY2009			FY2010 full-year forecast		
			April 2008 - March 2009			April 2009 - March 2010			April 2010 - March 2011		
Net Sales		3,004.8 (-14.2%)		2,469.1 (-17.8%)			2,500.0 (+1.3%)				
		Oomestic Sales	965.5	(-1.6%)		952.6	(-1.3%)		930.0	(-2.4%)	
		Overseas Sales	2,039.3	(-19.1%)		1,516.5	(-25.6%)		1,570.0	(+3.5%)	
		g Income <ratio></ratio>	76.9	(-48.5%)	<2.6%>	79.4	(+3.2%)	<3.2%>	80.0	(+0.8%)	<3.2%>
		Income <ratio></ratio>	79.7	(-49.2%)	<2.7%>	93.8	(+17.8%)	<3.8%>	95.0	(+1.2%)	<3.8%>
Net Ir	ncor	me <ratio></ratio>	27.4	(-65.8%)	<0.9%>	28.9	(+5.4%)	<1.2%>	30.0	(+3.8%)	<1.2%>
Gene	ral \	/iew	Lower earnings on lower sales			Higher earnings on lower sales			Sales and earnings remain unchanged from the previous year		
	Factors of Increase		Decrease of operating expenses +106		+106.2	Decrease of ope	rating expenses	+96.2	Cost reduction		+17.0
	"	TOTO OT MICHOGO	Decrease of d			Cost reduction			Decrease of dep	reciation	+12.0
			Cost reduction	•		Decrease of R		+6.2			12.0
оте Оте			occi roddonor		20.1		as 0/1poillood	0.2			
Factors of change in Operating Income			-	Total	+146.7		Total	+119.6	Total		+29.0
actor Oper	Fac	ctors of Decrease	Change in sale	es, model mix	-142.2	Change in sale	es, model mix	-69.6	Effect of ForEX ra	ate	-24.0
ï.			Effect of ForEX			Effect of ForE			Change in sales, model mix		-3.4
			Increase of R8			Increase of de			Increase of R&D		-1.0
			_			_					
				Total	-219.2		Total	-117.1			-28.4
Foreig	gn E	Exchange Rates		01 Yen/US\$			93 Yen/US\$			Yen/US\$,
Canit	al Ev	xpenditures	14	4 Yen/EURO 216.2)	1.	31 Yen/EUR(131.2	J	115	Yen/EURO 170.0)
		main affiliates included)		(12.2)			(11.0)			(10.0)	
Depre				141.2			141.8			130.0	
R&D I				115.0			108.8			110.0	
		bearing other than F/S		598.8			482.6				
debt	F/S			82.5			64.4				/
۸S	Operating Activities		34.2			326.4				/	
Flov	Investment Activities		-262.9			-282.3				/	
Cash Flows	Financing Activities		232.9			103.4				/	
Ca	Current Cash		427.8			583.5				/	
	M/C	Sales	454.3	(-23.2%)		262.9	(-42.1%)				/
ıı	Ž	Operating Income <ratio></ratio>	-6.4	(-)	<->	-21.1	(-)	<->			/
me	Σ	Sales	2,524.0	(-10.9%)		2,184.0	(-13.5%)				/
Business Segment	A/M	Operating Income <ratio></ratio>	69.0	(-39.4%)	<2.7%>	90.6	(+31.2%)	<4.1%>		/	′
SS	M/P	Sales	66.7	(-12.9%)		45.4	(-31.9%)			/	
ine	Ž	Operating Income <ratio></ratio>	9.2	(-28.4%)	<13.8%>	5.3	(-42.5%)	<11.7%>		/	
Bus	S	Sales	78.7	(-)		79.6	(+1.1%)			/	
	E/S	Operating Income <ratio></ratio>	4.0	(-)	<5.1%>	3.8	(-4.5%)	<4.8%>		/	
	ПE	Sales	1,823.9	(-16.9%)		1,488.5	(-18.4%)			/	
Ħ	Japan	Operating Income <ratio></ratio>	28.8	(-66.1%)	<1.6%>	34.1	(+18.6%)	<2.3%>		/	
ner	\vdash	Sales	618.6	(-20.4%)		423.5	(-31.5%)			/	
egr	Europe	Operating Income <ratio></ratio>	3.1	(-76.8%)	<0.5%>	4.6	(+46.8%)	<1.1%>	/	′	
Geographical Segment	+	Sales	225.6	(-44.4%)		128.9	(-42.9%)		/		
	N.A	Operating Income <ratio></ratio>	-24.1	(-)	<->	-11.6	(-)	<->	/		
	a a	Sales	752.9	(-11.1%)		780.6	(+3.7%)		/		
go	Asia	Operating Income <ratio></ratio>	35.3	(-37.1%)	<4.7%>	56.2	(+59.0%)	<7.2%>	/		
Ge	눈	Sales	89.8	(+1.5%)	70	67.4	(-24.9%)	,	/		
	Other		1.7	(-62.2%)	<1.9%>	1.2	(-30.0%)	<1.8%>	/		
Numb	Operating Income <ratio></ratio>		· · · · · · · · · · · · · · · · · · ·					/			
Subsid	diaries		140		138			/			
Number of Affiliates with application of equity method			37			35			/		
		f Enployees		50 612			F1 F02		/		
				50,613		<u> </u>	51,503		<u>V</u>	N	
* M/C	: Mc	otorcycle A/M: Auto	mobile M	I/P: Marine a	ind Power	products, e	tc. F/S: F	inancial Se	ervices N.A:	North Am	nerica

<Reference for FY 2009 (The 144th Fiscal Year)> [Units (Production & Sales)]

10 May 2010 SUZUKI MOTOR CORPORATION

(Thousand units)

								<u> </u>	Julic	units
<motorcycles and="" atvs=""></motorcycles>		FY2008		FY2009			FY2010 full-year forecast			
		April 2008 - March 2009		April 2009 - March 2010			April 2010 - March 2011			
Domestic		80	(-	39.5 %)	50	(-	37.7 %)	39	(-	22.1 %)
Export		232	(-	44.4 %)	112	(-	51.7 %)	162	(+	44.9 %)
Domestic production		312	(-	43.2 %)	162	(-	48.1 %)	201	(+	24.2 %
(ATVs)		33	(-	49.4 %)	10	(-	70.7 %)	13	(+	33.4 %
Europe		32	(-	9.4 %)	20	(-	37.3 %)	20	(-	0.6 %
North America		11	(-	39.1 %)	3	(-	75.3 %)	4	(+	47.7 %
Asia		2,571	(+	6.0 %)	2,542	(-	1.1 %)	2,512	(-	1.2 %
Others		379	(+	7.4 %)	175	(-	53.9 %)	252	(+	44.1 %
Overseas production	Overseas production		(+	5.7 %)	2,740	(-	8.5 %)	2,788	(+	1.8 %
(ATVs)		18	(-	39.3 %)	5	(-	72.0 %)	6	(+	17.0 %
Production Total	Production Total		(-	2.3 %)	2,902	(-	12.2 %)	2,989	(+	3.0 %
(ATVs)		52	(-	46.2 %)	15	(-	71.2 %)	19	(+	27.7 %
Domestic sales		128	(-	22.2 %)	78	(-	39.1 %)	78	(-	0.3 %
Overseas sales		3,222	(+	1.4 %)	2,938	(-	8.8 %)	3,059	(+	4.1 %
Sales Total		3,350	(+	0.2 %)	3,017	(-	9.9 %)	3,137	(+	4.0 %
(ATVs)		66	(-	35.6 %)	38	(-	42.4 %)	22	(-	41.8 %

Automobilees	FY	2008	FY2	2009	FY2010 full-year forecast		
<automobiles></automobiles>	April 2008	- March 2009	April 2009 -	- March 2010	April 2010 -	March 2011	
Mini vehicles	590	(+ 0.3 %)	545	(- 7.8 %)	546	(+ 0.3 %)	
Sub-compact and standard-sized vehicles	79	(- 3.0 %)	58	(- 27.3 %)	67	(+ 16.4 %)	
Export	331	(- 20.3 %)	219	(- 33.8 %)	254	(+ 15.9 %)	
ОЕМ	139	(+ 3.3 %)	138	(- 0.6 %)	143	(+ 3.9 %)	
Domestic production	1,139	(- 6.6 %)	959	(- 15.8 %)	1,010	(+ 5.3 %)	
Europe	260	(+ 3.2 %)	180	(- 30.9 %)	166	(- 7.7 %)	
North America	7	(- 75.8 %)	_	(–)	_	(-)	
Asia	1,088	(- 4.4 %)	1,406	(+ 29.3 %)	1,508	(+ 7.2 %)	
Overseas production	1,355	(- 4.4 %)	1,586	(+ 17.1 %)	1,674	(+ 5.5 %)	
Production Total	2,494	(- 5.4 %)	2,545	(+ 2.1 %)	2,684	(+ 5.5 %)	
Mini vehicles	579	(- 1.4 %)	554	(- 4.3 %)	540	(- 2.6 %)	
Sub-compact and standard-sized vehicles	85	(- 0.5 %)	67	(- 21.4 %)	70	(+ 4.2 %)	
Domestic sales	665	(- 1.2 %)	622	(- 6.5 %)	610	(- 1.9 %)	
Overseas sales	1,641	(- 5.3 %)	1,727	(+ 5.3 %)	1,872	(+ 8.4 %)	
Sales Total	2,305	(- 4.2 %)	2,349	(+ 1.9 %)	2,482	(+ 5.7 %)	

^{*} Domestic production: CBU + CKD. Overseas production: Units completed at overseas factories

^{*} Automobiles sales are SUZUKI brand vehicles. However domestic sales include CHEVROLET brand vehicles as well.

^{*} Overseas sales of FY2009 include forecast in part.

<Reference for FY2009 (The 144th Fiscal Year)> [Non-Consolidated]

10 May 2010 SUZUKI MOTOR CORPORATION (Billion yen)

				FY2009					
		April 20	April 2008 - March 2009			April 2009 - March 2010			
Net Sales		1,685.8	(-17.0%)		1,286.6	(-23.7%)			
	Domestic Sales	827.5	(+1.0%)		750.7	(-9.3%)			
	Overseas Sales	858.3	(-29.2%)		535.9	(-37.6%)			
Operating Income <ratio></ratio>		11.4	(-83.1%)	<0.7%>	12.0	(+5.1%)	<0.9%>		
Ordinary Income <ratio></ratio>		4.1	(-93.3%)	<0.2%>	12.1	(+192.1%)	<0.9%>		
Net Inc	come <ratio></ratio>	3.3	(-92.0%)	<0.2%>	7.1	(+115.6%)	<0.6%>		
Genera	al View	Lower earnings	Lower earnings on lower sales			Higher earnings on lower sales			
	Factors of Increase	Decrease of operati	ing expenses	+51.0	Decrease of oper	+69.9			
		Cost reduction		+6.9	Decrease of R&D	+17.1			
		Decrease of deprec	iation	+3.7	Cost reduction	+2.4			
e ne					Decrease of depr	eciation	+0.6		
Factors of change in Operating Income		To	otal	+61.6	-		+90.0		
rs of o									
Facto Oper	Factors of Decrease	Change in sales, mo	odel mix	-69.5	Change in sales, r	-63.3			
.⊆		Effect of ForEX rate		-41.6	Effect of ForEX rate				
		Increase of R&D ex	penses	-6.5					
		To	otal	-117.6	-		-89.4		
Foreig	n Exchange Rates		05 Yen/US\$		93 Yen/US\$				
		14	4 Yen/EURO		130 Yen/EURO				
Capita	Expenditures		102.3			54.1			
Depred	ciation		72.9			72.3			
R&D E	xpenses		111.5			94.4			
Interes	st-bearing debt		460.5		409.3				

^{*} The forecast in [Consolidated] and [Units (Production & Sales)] are calculated based on currently available information and assumptions and contain risks and uncertainty.

^{*} Please note that the future results may greatly vary by the changes of various factors. Those factors, which may influence the future results, include economic conditions and the trend of demand in major markets and the fluctuations of foreign exchange rate (mainly Yen/US dollar rate, Yen/Euro rate).