

<Reference for FY2010 First Quarter (The 145th Fiscal Year)> [Consolidated]

3 August 2010
SUZUKI MOTOR CORPORATION
(Billion yen)

		FY2009 first quarter April - June 2009		FY2010 first quarter April - June 2010		FY2010 full year forecast April 2010 - March 2011	
Net Sales		577.1	(-36.6%)	656.3	(+13.7%)	2,500.0	(+1.3%)
Domestic Sales		207.4	(-14.5%)	238.6	(+15.0%)	930.0	(-2.4%)
Overseas Sales		369.7	(-44.6%)	417.7	(+13.0%)	1,570.0	(+3.5%)
Operating Income <ratio>		6.9	(-79.7%) <1.2%>	31.9	(+365.6%) <4.9%>	80.0	(+0.8%) <3.2%>
Ordinary Income <ratio>		12.6	(-72.3%) <2.2%>	30.6	(+143.5%) <4.7%>	95.0	(+1.2%) <3.8%>
Net Income <ratio>		2.1	(-91.8%) <0.4%>	15.2	(+608.8%) <2.3%>	30.0	(+3.8%) <1.2%>
General View		Lower earnings on lower sales		Higher earnings on higher sales		Sales and earnings remain unchanged from the previous fiscal year	
Factors of change in Operating Income	Factors of Increase	Decrease of expenses	+52.3	Change in sales, model mix	+26.2	Cost reduction	+17.0
		Decrease of depreciation	+9.0	Cost reduction	+3.7	Decrease of depreciation	+12.0
		Decrease of R&D expenses	+4.8	Decrease of expenses	+1.6		
		Cost reduction	+2.1				
		Total	+68.2	Total	+31.5	Total	+29.0
	Factors of Decrease	Change in sales, model mix	-73.3	Effect of ForEX rates	-3.0	Effect of ForEX rates	-24.0
Effect of ForEX rates		-21.8	Increase of R&D expenses	-2.3	Change in sales, model mix	-3.4	
			Increase of depreciation	-1.2	Increase of R&D expenses	-1.0	
		Total	-95.1	Total	-6.5	Total	-28.4
Foreign Exchange Rates		97 Yen/US\$ 135 Yen/EURO		92 Yen/US\$ 118 Yen/EURO		90 Yen/US\$ 115 Yen/EURO	
Capital Expenditures (CAPEX of main affiliates included)		27.7 (2.3)		40.8 (1.1)		170.0 (10.0)	
Depreciation		29.3		30.5		130.0	
R&D Expenses		19.5		21.8		110.0	
Interest-bearing debt		627.6		458.6			
		other than F/S		F/S			
		92.5		61.7			
Cash Flows	Operating Activities		53.8	132.8			
	Investing Activities		-24.3	-47.6			
	Financing Activities		31.9	-19.8			
	Current Cash		493.2	635.5			
Operating results by Business	M/C	Sales	80.9	(-49.4%)	69.8	(-13.7%)	
		Operating Income<ratio>	-2.9	(-)	< - >	-1.8	(-)
	A/M	Sales	489.2	(-33.1%)	575.9	(+17.7%)	
		Operating Income<ratio>	7.0	(-71.9%)	<1.4%>	32.0	(+359.8%)
	M/P	Sales	12.0	(-38.0%)	12.7	(+5.5%)	
		Operating Income<ratio>	1.3	(-59.9%)	<10.5%>	1.7	(+34.1%)
	F/S	Sales	15.0	(-)	12.2	(-18.7%)	
		Operating Income<ratio>	0.9	(-)	<6.2%>	0.7	(-28.0%)
Operating results by Geographic Areas	Japan	Sales	331.0	(-37.4%)	399.2	(+20.6%)	
		Operating Income<ratio>	-2.0	(-)	< - >	15.8	(-)
	Europe	Sales	109.3	(-50.2%)	86.4	(-20.9%)	
		Operating Income<ratio>	1.8	(-3.3%)	<1.7%>	4.0	(+119.1%)
	N.A.	Sales	47.1	(-53.6%)	26.1	(-44.5%)	
		Operating Income<ratio>	-4.2	(-)	< - >	-1.0	(-)
	Asia	Sales	177.3	(-16.5%)	233.5	(+31.7%)	
		Operating Income<ratio>	11.2	(+33.4%)	<6.3%>	11.5	(+2.9%)
	Others	Sales	14.1	(-38.2%)	19.5	(+37.9%)	
		Operating Income<ratio>	0.4	(-55.9%)	<2.6%>	1.0	(+182.3%)
Number of Consolidated Subsidiaries		139		139			
Number of Affiliates with application of equity method		37		36			
Number of Employees		51,894		52,446			

* M/C: Motorcycle A/M: Automobile M/P: Marine and Power products, etc. F/S: Financial Services N.A: North America

<Reference for FY2010 First Quarter (The 145th Fiscal Year)> [Units (Production & Sales)]

3 August 2010

SUZUKI MOTOR CORPORATION

(Thousand units)

<Motorcycles and ATVs>		FY2009 first quarter April - June 2009	FY2010 first quarter April - June 2010	FY2010 full year forecast April 2010 - March 2011
Domestic		15 (- 29.2 %)	13 (- 12.6 %)	39 (- 22.1 %)
Export		28 (- 43.4 %)	31 (+ 12.4 %)	162 (+ 44.9 %)
Domestic production		43 (- 39.0 %)	45 (+ 3.5 %)	201 (+ 24.2 %)
	(ATVs)	3 (- 64.0 %)	1 (- 63.7 %)	13 (+ 33.4 %)
Europe		6 (- 52.5 %)	6 (- 4.1 %)	20 (- 0.6 %)
North America		1 (- 78.1 %)	1 (+ 15.5 %)	4 (+ 47.7 %)
Asia		521 (- 26.0 %)	756 (+ 45.1 %)	2,512 (- 1.2 %)
Others		47 (- 54.4 %)	34 (- 28.0 %)	252 (+ 44.1 %)
Overseas production		576 (- 30.3 %)	797 (+ 38.5 %)	2,788 (+ 1.8 %)
	(ATVs)	2 (- 74.5 %)	2 (+ 33.7 %)	6 (+ 17.0 %)
Production Total		619 (- 31.0 %)	842 (+ 36.0 %)	2,989 (+ 3.0 %)
	(ATVs)	5 (- 68.4 %)	3 (- 31.0 %)	19 (+ 27.7 %)
Domestic sales		24 (- 37.5 %)	20 (- 15.2 %)	78 (- 0.3 %)
Overseas sales		687 (- 28.0 %)	802 (+ 16.8 %)	3,059 (+ 4.1 %)
Sales Total		711 (- 28.3 %)	822 (+ 15.7 %)	3,137 (+ 4.0 %)
	(ATVs)	9 (- 57.7 %)	7 (- 19.3 %)	22 (- 41.8 %)

<Automobiles>		FY2009 first quarter April - June 2009	FY2010 first quarter April - June 2010	FY2010 full year forecast April 2010 - March 2011
Mini vehicles		134 (- 10.1 %)	140 (+ 4.7 %)	546 (+ 0.3 %)
Sub-compact and standard-sized vehicles		16 (- 22.8 %)	18 (+ 11.2 %)	67 (+ 16.4 %)
Export		34 (- 67.7 %)	71 (+ 107.0 %)	254 (+ 15.9 %)
OEM		25 (- 23.7 %)	41 (+ 64.0 %)	143 (+ 3.9 %)
Domestic production		210 (- 32.3 %)	270 (+ 29.0 %)	1,010 (+ 5.3 %)
Europe		46 (- 42.0 %)	41 (- 11.2 %)	166 (- 7.7 %)
Asia		308 (+ 6.2 %)	387 (+ 25.7 %)	1,508 (+ 7.2 %)
Overseas production		354 (- 5.1 %)	428 (+ 20.9 %)	1,674 (+ 5.5 %)
Production Total		564 (- 17.4 %)	698 (+ 23.9 %)	2,684 (+ 5.5 %)
Mini vehicles		125 (- 11.4 %)	137 (+ 9.5 %)	540 (- 2.6 %)
Sub-compact and standard-sized vehicles		16 (- 20.7 %)	15 (- 4.6 %)	70 (+ 4.2 %)
Domestic sales		141 (- 12.6 %)	152 (+ 8.0 %)	610 (- 1.9 %)
Overseas sales		400 (- 12.2 %)	458 (+ 14.6 %)	1,872 (+ 8.4 %)
Sales Total		541 (- 12.3 %)	610 (+ 12.8 %)	2,482 (+ 5.7 %)

* Domestic production: CBU + CKD. Overseas production: Units completed at overseas factories.

* Automobiles sales are SUZUKI brand vehicles. However domestic sales include CHEVROLET brand vehicles as well.

* Overseas sales of FY2010 include forecast in part.

* The forecasts mentioned in the "Reference [Consolidated]" and "Reference [Units (Production & Sales)]" are calculated based on currently available information and assumptions and contain risks and uncertainty.

* Please note that the future results may greatly vary by the changes of various factors. Those factors, which may influence the future results, include economic conditions and the trend of demand in major markets and the fluctuations of foreign exchange rate (mainly Yen/US dollar rate, Yen/Euro rate).