

Consolidated Financial Summary for the First six months Ended 30 September 2014

[Japanese GAAP]

6 November 2014

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Date of Filing Quarterly Securities Report : 13 November 2014

Start of Payment of Cash Dividends : 28 November 2014

Preparation of Supplementary Explanatory Materials : Yes

Holding of Presentation Meeting on Quarterly Financial Results : Yes

(Amounts less than one million yen are rounded down)

1. Consolidated Operating Results for FY2014 first six months (1 April – 30 September 2014)

(1) Consolidated management results

(Percentage indicates change from the same period of the previous year)

	Net sales		Operating income		Ordinary income		Net income	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
FY 2014 first six months	1,430,689	4.4	90,528	0.3	97,248	5.2	53,945	4.4
FY 2013 first six months	1,370,189	11.7	90,298	36.5	92,410	32.0	51,650	23.3

[Note] Comprehensive Income
 FY2014 first six months 91,916 Million Yen (9.0%)
 FY2013 first six months 84,314 Million Yen (918.6%)

	Net income per share, Basic	Net income per share, Diluted
	Yen	Yen
FY 2014 first six months	96.16	96.14
FY 2013 first six months	92.07	92.06

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio
	Millions of Yen	Millions of Yen	%
FY 2014 second quarter	2,926,729	1,565,732	47.2
FY 2013	2,874,074	1,494,357	46.2

[Reference] Shareholders' equity:
 (Net assets excluding minority interests and subscription rights to shares)
 FY2014 second quarter 1,381,358 million yen
 FY2013 1,326,723 million yen

2. Cash dividends

	Cash dividends per share				
	First quarter	Second quarter	Third quarter	Year-end	Annual
	Yen	Yen	Yen	Yen	Yen
FY2013	-	10.00	-	14.00	24.00
FY2014	-	10.00	-	-	-
FY2014 (Forecast)	-	-	-	14.00	24.00

[Note] Revision of the latest forecasts of cash dividends announced: None

3. Forecasts for Consolidated Operating Results of FY 2014 (1 April 2014 –31 March 2015)

(Percentage indicates change from the previous fiscal year)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Yen
Full year	3,000,000	2.1	188,000	0.1	198,000	0.1	115,000	7.0	205.00

[Note] Revisions of the latest forecasts for consolidated operating results announced: None

* Notes

(1) Changes in significant subsidiaries during the period

(Changes in specified subsidiaries that accompany with a change in the scope of consolidation) : None

New - (Name) Exclusion - (Name)

(2) Application of accounting treatment specific to preparation of quarterly consolidated financial statements: Yes

(3) Changes in Accounting Principles, Changes in Accounting Estimates, and Retrospective Restatements

1) Changes in accounting principles due to the revision of the accounting standards : Yes

2) Changes in accounting principles other than 1) : None

3) Changes in accounting estimates : None

4) Retrospective restatement : None

(4) Number of outstanding shares (common stock)

(Shares)

1) Number of outstanding shares at end of period
(including treasury stock)

FY2014 Q2	561,047,304	FY2013	561,047,304
FY2014 Q2	70,868	FY2013	71,248
FY2014 Q2	560,976,631	FY2013 Q2	560,965,974

2) Number of treasury stock at end of period

3) Average number of outstanding shares during period
(First six months)

* Indication regarding the status of the implementation of quarterly review procedure

This quarterly financial report is exempt from the quarterly review procedure under the Financial Instruments and Exchange Act of Japan. At the time of disclosure of this report, the quarterly review procedure is in progress.

* Explanation regarding the appropriate use of forecasts for operating results, other information

(Caution with respect to forward-looking statement)

The forward-looking statements are based on currently available information and assumptions, contain risks and uncertainty, and do not constitute guarantees of future achievement. Please note that the future results may greatly vary by the changes of various factors.

Those factors, which may influence the future results, include economic conditions and the trend of demand in major markets and the fluctuations of foreign exchange rates (mainly US dollar/Yen rate, Euro/Yen rate and Indian Rupee/Yen rate).

Please refer to the "1. (3) Explanation of Information on Forecasts for Future Including Those for Consolidated Operating Results" on page 4 of the [Attachment] for detail such as precondition of the above-mentioned forecast.

(Quarterly Results Supplementary Explanatory Materials)

Quarterly Results Supplementary Explanatory Materials will be available on our website

(<http://www.globalsuzuki.com>) on 6 November 2014.

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1. Qualitative Information on Consolidated Results for the Quarterly Period

(1) Explanation of Consolidated Management Results

- Management results for FY2014 first six months

As for the management environment of the Group for this first six months, although influence by tapering of monetary easing in the US, unpredictable economic outlook for emerging countries, and geopolitical risk in some regions, overseas economy is showing a moderate recovery trend. Particularly in India, improvement of consumer sentiment is showing because of their expectation for reformation by the newly-elected government. Japanese economy also continues to be on recovery trend. On the other hand, the impact of recoil reduction from the hike in the rate of consumption tax continues.

Under these circumstances, the consolidated net sales of the second quarter (April 2014 to September 2014) increased by ¥60.5 billion (4.4%) to ¥1,430.7 billion compared to the corresponding period of the previous fiscal year. The Japanese domestic net sales increased by ¥16.4 billion (3.3%) to ¥520.7 billion year-on-year owing to the increase in the OEM sales. The overseas net sales increased by ¥44.1 billion (5.1%) to ¥910.0 billion year-on-year owing to the increase in Europe and Asia.

In terms of the consolidated income, the operating income was at the same level as the corresponding period of the previous fiscal year at ¥90.5 billion. Although it decreased in countries such as Japan, Indonesia, and Thailand, the increase in the income owing to the exchange rate contributed to the result. The ordinary income increased by ¥4.8 billion (5.2%) to ¥97.2 billion year-on-year. The net income increased by ¥2.2 billion (4.4%) to ¥53.9 billion year-on-year.

<The operating results by segmentation>

(Motorcycle)

The net sales decreased by ¥15.1 billion (10.9%) to ¥123.5 billion year-on-year mainly owing to the decrease in the sales in Asia. The operating loss of ¥1.0 billion in the corresponding period of the previous fiscal year became an operating loss of ¥0.2 billion.

(Automobile)

Although the Company made efforts to resolve the back-orders of models such as the Hustler from the end of the previous fiscal year and expanded its sales and strengthened the products such as by setting variants of the WagonR equipped with Suzuki's unique fuel-efficient technology S-ENE CHARGE, partly owing to the impact of the recoil reduction from the hike in the rate of the consumption tax in Japan, the Japanese domestic net sales of Suzuki brand vehicles decreased year-on-year. However, owing to the increase in the OEM sales, the overall Japanese domestic net sales increased year-on-year. The overseas net sales increased year-on-year owing to the increase in India and Europe. Consequently, the net sales of the automobile business increased by ¥72.7 billion (6.0%) to ¥1,276.2 billion year-on-year. The operating income decreased by ¥1.3 billion (1.5%) to ¥85.8 billion year-on-year owing to the decrease in Indonesia and Thailand.

(Marine and Power products, etc.)

The net sales increased by ¥2.9 billion (10.4%) to ¥31.0 billion year-on-year mainly owing to the increase in the sales of the outboard motors in Europe and North America. The operating income increased by ¥0.7 billion (17.8%) to ¥4.9 billion year-on-year.

<The operating results by geographical areas>

(Japan)

The net sales increased by ¥36.6 billion (4.6%) to ¥828.8 billion year-on-year due to increase of domestic automobile sales, expansion of triangle trade via Japan, and other causes. Although the operating income increased by the exchange rates, it decreased by ¥6.3 billion (9.5%) to ¥60.1 billion year-on-year because of the intensifying competition of domestic automobile sales and other causes.

(Europe)

The net sales increased by ¥65.7 billion (43.8%) to ¥215.6 billion year-on-year due to sales contribution of C-segment crossover model SX4 S-CROSS which was launched in September 2013, expansion of triangle trade via Japan, and other causes. The operating loss of ¥3.5 billion in the corresponding period of the previous fiscal year became an operating income of ¥0.4 billion, turning into the black.

(Asia)

The net sales increased by ¥21.0 billion (3.6%) to ¥602.0 billion year-on-year due to increase of sales in India and Pakistan and other causes, though decrease of sales in Indonesia and Thailand. The operating income decreased by ¥7.7 billion (21.8%) to ¥27.3 billion year-on-year due to decrease of income in Indonesia, Thailand and others.

(Other areas)

The net sales decreased by ¥2.2 billion (2.8%) to ¥76.0 billion year-on-year due to winding down of automobile marketing business in North America and other causes. The operating loss of ¥0.8 billion in the corresponding period of the previous fiscal year became an operating income of ¥2.0 billion due to increase of income in Oceania and North America.

(2) Explanation of Consolidated Financial Positions

1) Assets, liabilities and net assets

As for the financial positions at the end of this consolidated second quarter, total assets were ¥2,926.7 billion (increased by ¥52.7 billion from the end of previous consolidated fiscal year), total liabilities were ¥1,361.0 billion (decreased by ¥18.7 billion from the end of previous consolidated fiscal year) and total net assets were ¥1,565.7 billion (increased by ¥71.4 billion from the end of previous consolidated fiscal year).

2) Cash flows

Cash flow provided by operating activities for this first six months amounted to ¥94.6 billion (¥164.3 billion was provided in the same period of the previous fiscal year), and ¥5.5 billion was used for the acquisition of property, plant and equipment, etc. and other purposes in the investing activities (¥82.5 billion was used in the same period of the previous fiscal year). As a result, free cash flow amounted to ¥89.1 billion of positive (¥81.8 billion of positive in the same period of the previous fiscal year). In financing activities, ¥0.7 billion was used for payment of dividends and other purposes (¥12.9 billion was used in the same period of the previous fiscal year).

As a result, the balance of cash and cash equivalents at the end of this consolidated second quarter was ¥800.6 billion, which increased by ¥90.0 billion from the end of the previous consolidated fiscal year.

(3) Explanation of Information on Forecasts for Future including Those for Consolidated Operating Results

As for the forecasts for the consolidated operating results, as a result of reviewing the figures such as the sales units and the exchange rates of each country based on the results of this second quarter, the overall consolidated net sales and each income are kept unchanged from the previous forecasts.

The Group will work as one to reform in every field to accomplish more than the below forecasts for the consolidated operation by pursuing the business activity.

(Forecasts for Consolidated Operating Results – Full Year)

Net Sales	¥3,000.0 billion	(up 2.1% year-on-year)	
Operating Income	¥188.0 billion	(up 0.1% year-on-year)	
Ordinary Income	¥198.0 billion	(up 0.1% year-on-year)	
Net Income	¥115.0 billion	(up 7.0% year-on-year)	
Foreign Exchange Rates	¥104/US\$	¥138/Euro	¥1.72/Indian Rupee
	¥0.87/100 Indonesian Rupiah	¥3.20/Thai Baht	

* The forecasts for consolidated operating results mentioned above are based on currently available information and assumptions, contain risks and uncertainty, and do not constitute guarantees of future achievement. Please note that the actual results may greatly vary by the changes of various factors. Those factors, which may influence the actual results, include economic conditions and the trend of demand in major markets and the fluctuation of foreign exchange rate (mainly US dollar/Yen rate, Euro/Yen rate and Indian Rupee/Yen rate).

2. Summary Information (Notes)

(1) Application of Accounting Treatment Specific to Preparation of Quarterly Consolidated Financial Statements

[Calculation of income taxes]

As for income taxes, the effective tax rates were reasonably estimated after applying the tax effect accounting to the income before income taxes of the consolidated fiscal year. And income tax was calculated by multiplying the income before income taxes by this estimated effective tax rate.

(2) Changes in Accounting Principles, Changes in Accounting Estimates, and Retrospective Restatements

Changes in Accounting Principles

[Application of accounting standard for retirement benefits]

Body text stipulated in article 35 of the Accounting Standard for Retirement Benefits (Accounting Standards Board of Japan (ASBJ) Statement No.26 of 17 May 2012) and article 67 of the Guidance on Accounting Standard for Retirement Benefits (ASBJ Guidance No.25 of 17 May 2012) have been applied since the first three months of this consolidated fiscal year.

The revision of the calculation method for retirement benefit obligations and service costs, with the changing method of attributing benefits to accounting periods from the straight-line basis method to the benefit formula basis, and the changing method of determination of the discount rate from the method of determination the bonds period by using the approximate number of years of the average remaining service period of employees which is based on determination of the discount rate to a single weighted average discount rate reflecting the estimated timing and amount of benefit payment, have been applied from the first three months of this consolidated fiscal year.

In accordance with transitional accounting as stipulated in article 37 of the Accounting Standard for Retirement Benefits, the effect of the changes in accounting policies arising from initial application is recognized in retained earnings from the beginning of the consolidated fiscal year.

As a result, assets for retirement benefits included in other of investments and other assets decreased by ¥10,357 million, liabilities for retirement benefits increased by ¥1,885 million and retained earnings decreased by ¥8,118 million from the beginning of the consolidated fiscal year. Influences by the above-mentioned on operating income, ordinary income and income before income taxes for this first six months of consolidated fiscal year are insignificant.

(3) Additional Information

[Changing of fiscal year and others of consolidated subsidiaries]

Consolidated subsidiaries that settled the account in 31 December without provisional account settlement as of consolidated account settlement date were consolidated with the financial statements based on their financial statements as of 31 December and made necessary adjustments for consolidation regarding important transactions that occurred between 31 December and consolidated account settlement date. From this first three months of the consolidated fiscal year, Suzuki Motor Iberica, S.A.U. and other 2 subsidiaries have changed the settlement date from 31 December to 31 March and Suzuki Motor (Thailand) Co., Ltd. and other 19 subsidiaries have been consolidated based on the financial statements of provisional account as of consolidated account settlement date.

With regard to these changing mentioned above, the net income (loss) of three months from 1 January to 31 March, 2014 has been recognized in retained earnings.

As a result, retained earnings decreased by ¥1,384 million from the beginning of the consolidated fiscal year.

3. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

(Amount: Millions of yen)

	FY2013 (As of 31 March 2014)	FY2014 second quarter (As of 30 September 2014)
Assets		
Current assets		
Cash and deposits	358,851	256,475
Notes and accounts receivables-trade	310,694	268,289
Short-term investment securities	612,489	728,302
Merchandise and finished goods	200,045	221,426
Work in process	29,952	31,175
Raw materials and supplies	46,287	49,401
Other	238,018	238,479
Allowance for doubtful accounts	(5,506)	(4,717)
Total current assets	1,790,832	1,788,834
Noncurrent assets		
Property, plant and equipment	694,420	740,920
Intangible assets	7,243	6,556
Investments and other assets		
Investment securities	287,920	309,905
Other	94,415	81,201
Allowance for doubtful accounts	(757)	(670)
Allowance for investment loss	-	(19)
Total investments and other assets	381,578	390,417
Total noncurrent assets	1,083,242	1,137,894
Total assets	2,874,074	2,926,729
Liabilities		
Current liabilities		
Accounts payable-trade	433,819	411,446
Short-term loans payable	236,161	218,470
Income taxes payable	46,628	26,148
Provision for product warranties	61,447	59,949
Other	278,876	287,270
Total current liabilities	1,056,933	1,003,284
Noncurrent liabilities		
Long-term loans payable	209,166	234,787
Provision for disaster	16,596	16,596
Other provision	8,585	9,633
Liabilities for retirement benefits	36,918	38,569
Other	51,517	58,124
Total noncurrent liabilities	322,783	357,711
Total liabilities	1,379,717	1,360,996

	FY2013 (As of 31 March 2014)	FY2014 second quarter (As of 30 September 2014)
Net assets		
Shareholders' equity		
Capital stock	138,014	138,014
Capital surplus	144,364	144,364
Retained earnings	1,008,555	1,045,133
Treasury stock	(57)	(58)
Total shareholders' equity	1,290,877	1,327,454
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	104,745	113,287
Deferred gains or losses on hedges	131	142
Foreign currency translation adjustment	(72,898)	(63,325)
Accumulated adjustment for retirement benefits	3,867	3,798
Total accumulated other comprehensive income	35,846	53,903
Subscription rights to shares	168	202
Minority interests	167,464	184,171
Total net assets	1,494,357	1,565,732
Total liabilities and net assets	2,874,074	2,926,729

**(2) Quarterly Consolidated Statements of Income and
Quarterly Consolidated Statements of Comprehensive Income
(First six months ended 30 September 2014)
【Quarterly Consolidated Statements of Income】**

(Amount: Millions of yen)

	FY2013 first six months (1 April – 30 September 2013)	FY2014 first six months (1 April – 30 September 2014)
Net sales	1,370,189	1,430,689
Cost of sales	985,146	1,047,088
Gross profit	385,042	383,601
Selling, general and administrative expenses	294,743	293,073
Operating income	90,298	90,528
Non-operating income		
Interest income	4,531	9,822
Dividends income	3,202	4,107
Equity in earnings of affiliates	173	-
Other	7,572	5,872
Total non-operating income	15,480	19,802
Non-operating expenses		
Interest expenses	2,831	3,808
Foreign exchange losses	8,100	1,665
Equity in losses of affiliates	-	3,390
Other	2,437	4,218
Total non-operating expenses	13,369	13,083
Ordinary income	92,410	97,248
Extraordinary income		
Gain on sales of noncurrent assets	652	442
Gain on sales of investment securities	8	-
Total extraordinary income	661	442
Extraordinary loss		
Loss on sales of noncurrent assets	311	361
Loss on sales of investment securities	0	-
Impairment loss	58	672
Total extraordinary loss	369	1,034
Income before income taxes	92,702	96,656
Income taxes	31,626	30,986
Income before minority interests	61,075	65,669
Minority interests in income	9,425	11,724
Net income	51,650	53,945

【Quarterly Consolidated Statements of Comprehensive Income】

(Amount: Millions of yen)

	FY2013 first six months (1 April – 30 September 2013)	FY2014 first six months (1 April – 30 September 2014)
Income before minority interests	61,075	65,669
Other comprehensive income		
Valuation difference on available-for-sale securities	35,717	9,981
Deferred gains or losses on hedges	3,636	42
Foreign currency translation adjustment	(20,317)	18,069
Adjustment for retirement benefits	-	(73)
Share of other comprehensive income of associates accounted for using equity method	4,203	(1,773)
Total other comprehensive income	23,239	26,246
Comprehensive income	84,314	91,916
Comprehensive income attributable to:		
Comprehensive income attributable to owners of the parent	90,095	71,964
Comprehensive income attributable to minority interests	(5,780)	19,951

(3) Quarterly Consolidated Statements of Cash Flows

(Amount: Millions of yen)

	FY2013 first six months (1 April – 30 September 2013)	FY2014 first six months (1 April-30 September 2014)
Net cash provided by (used in) operating activities		
Income before income taxes	92,702	96,656
Depreciation and amortization	51,655	64,366
Increase (decrease) in allowance for doubtful accounts	41	(848)
Interest and dividends income	(7,734)	(13,930)
Interest expenses	2,831	3,808
Foreign exchange losses (gains)	5,415	589
Equity in (earnings) losses of affiliates	(173)	3,390
Loss (gain) on sales of property, plant and equipment	(341)	(81)
Impairment loss	58	672
Decrease (increase) in notes and accounts receivable-trade	2,492	38,029
Decrease (increase) in inventories	(15,791)	(28,869)
Increase (decrease) in notes and accounts payable-trade	35,889	(21,035)
Increase (decrease) in accrued expenses	286	(3,288)
Other, net	11,040	(2,990)
Subtotal	178,373	136,470
Interest and dividends income received	8,341	13,428
Interest expenses paid	(2,554)	(3,146)
Income taxes paid	(19,879)	(52,201)
Net cash provided by (used in) operating activities	164,280	94,551
Net cash provided by (used in) investing activities		
Payments into time deposits	(1,410)	(53,327)
Proceeds from withdrawal of time deposits	16,926	107,194
Purchase of short-term investment securities	(65,512)	(72,386)
Proceeds from sales of short-term investment securities	61,105	101,034
Purchases of property, plant and equipment	(94,768)	(88,580)
Proceeds from sales of property, plant and equipment	2,000	2,233
Purchases of investment securities	(471)	(999)
Other, net	(353)	(663)
Net cash provided by (used in) investing activities	(82,484)	(5,494)
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	(4,732)	(20,397)
Proceeds from long-term loans payable	18,000	52,000
Repayment of long-term loans payable	(18,433)	(21,041)
Purchase of treasury stock	(2)	(27)
Cash dividends paid	(5,609)	(7,854)
Cash dividends paid to minority shareholders	(2,152)	(3,302)
Other, net	(12)	(35)
Net cash provided by (used in) financing activities	(12,942)	(659)
Effect of exchange rate changes on cash and cash equivalents	3,721	3,658
Net increase (decrease) in cash and cash equivalents	72,575	92,055
Cash and cash equivalents at beginning of period	661,102	710,611
Increase (decrease) in cash and cash equivalents resulting from change of fiscal year of subsidiaries	-	(2,039)
Cash and cash equivalents at end of period	733,678	800,627

(4) Notes to Quarterly Consolidated Financial Statements

(Assumption for Going Concern)

None

(Significant Changes in the Amount of Shareholders' Equity)

None

(Segment Information)

Net sales and Profit (Loss) of Each Reportable Segment

FY2013 first six months (1 April - 30 September 2013)

(Amount: Millions of yen)

	Reportable Segments			
	Motorcycle	Automobile	Marine & Power products, etc.	Total
Net Sales	138,586	1,203,549	28,053	1,370,189
Segment profit (loss) *1	(957)	87,083	4,172	90,298

FY2014 first six months (1 April - 30 September 2014)

(Amount: Millions of yen)

	Reportable Segments			
	Motorcycle	Automobile	Marine & Power products, etc.	Total
Net Sales	123,505	1,276,213	30,970	1,430,689
Segment profit (loss) *1	(205)	85,820	4,913	90,528

[Notes] *1. Segment profit (loss) is an operating income in the quarterly consolidated statements of income.

2. Main products and services of each segment are as follows.

Segment	Main products and services
Motorcycle	Motorcycles, All terrain vehicles
Automobile	Minivehicles, Sub-compact vehicles, Standard-sized vehicles
Marine and Power products, etc.	Outboard motors, Engines for snowmobiles, etc., Electro senior vehicles, Houses

(Reference)

As reference information, operating results by geographical areas are as follows;

[Operating Results by Geographical Areas]

FY2013 first six months (1 April - 30 September 2013)

(Amount: Millions of yen)

	Japan	Europe	Asia	Other areas	Total	Eliminations	Consolidated
Net Sales							
1) Net sales to external customers	593,317	147,645	551,414	77,811	1,370,189	—	1,370,189
2) Internal net sales or transfer among geographical areas	198,859	2,278	29,618	364	231,120	(231,120)	—
Total	792,176	149,923	581,032	78,176	1,601,309	(231,120)	1,370,189
Operating income (loss)	66,363	(3,450)	34,953	(787)	97,079	(6,780)	90,298

FY2014 first six months (1 April - 30 September 2014)

(Amount: Millions of yen)

	Japan	Europe	Asia	Other areas	Total	Eliminations	Consolidated
Net Sales							
1) Net sales to external customers	621,870	159,994	573,312	75,512	1,430,689	—	1,430,689
2) Internal net sales or transfer among geographical areas	206,932	55,649	28,726	498	291,808	(291,808)	—
Total	828,803	215,643	602,039	76,011	1,722,498	(291,808)	1,430,689
Operating income	60,053	397	27,346	1,993	89,790	737	90,528

[Notes] 1. Classification of countries or areas is based on a geographical adjacency.

2. The major countries or areas belonging to classifications other than Japan:

(1) Europe..... Hungary, Germany, United Kingdom and France

(2) Asia..... India, Indonesia, Thailand and Pakistan

(3) Other Areas..... United States, Australia, Mexico and Colombia

3. Classification is based on the location of the Company and its consolidated subsidiaries.

4. Supplementary Information

[Breakdown of Consolidated Net Sales]

(Unit: Thousand)
(Amount: Millions of yen)

		FY2013 first six months (1 April - 30 September 2013)		FY2014 first six months (1 April - 30 September 2014)		Change	
		Unit	Amount	Unit	Amount	Unit	Amount
Motorcycle	Japan	37	12,479	32	11,146	(4)	(1,333)
	Overseas	646	126,107	540	112,359	(105)	(13,747)
	Europe	24	21,359	20	20,767	(3)	(591)
	North America	24	22,451	20	19,535	(3)	(2,916)
	Asia	543	60,725	443	50,950	(100)	(9,775)
	Other areas	54	21,570	56	21,105	1	(464)
	Total	683	138,586	573	123,505	(110)	(15,081)
Automobile	Japan	368	482,010	412	500,353	44	18,342
	Overseas	838	721,538	895	775,860	56	54,322
	Europe	97	138,563	92	160,227	(4)	21,664
	North America	0	5,362	0	2,532	(0)	(2,829)
	Asia	652	484,288	707	513,471	55	29,183
	Other areas	88	93,324	94	99,628	6	6,304
	Total	1,206	1,203,549	1,307	1,276,213	100	72,664
Marine & Power products, etc.	Japan	-	9,778	-	9,218	-	(560)
	Overseas	-	18,274	-	21,751	-	3,477
	Europe	-	5,227	-	7,185	-	1,957
	North America	-	8,224	-	9,500	-	1,276
	Asia	-	1,799	-	1,603	-	(195)
	Other areas	-	3,022	-	3,461	-	438
	Total	-	28,053	-	30,970	-	2,916
Total	Japan		504,269		520,718		16,448
	Overseas		865,919		909,971		44,051
	Europe		165,151		188,181		23,029
	North America		36,038		31,568		(4,469)
	Asia		546,813		566,025		19,212
	Other areas		117,916		124,196		6,279
	Total		1,370,189		1,430,689		60,500

[Notes] Classification is based on the location of external customers.